

 **SHINWA CO.,LTD.**

(Security Code: 3447)

FACT BOOK

FY2024 Q2



Make it

financial highlights

Consolidated Statements of Income (I F R S)

【First half】

	FY 2021	FY 2022	FY 2023	FY 2024
Revenue	8,231	8,909	6,621	8,542
Operating profit	1,252	1,113	520	871
Profit before tax	1,217	1,077	496	815
Profit attributable to owners of parent	846	744	339	530
Operating margin to revenue	15.2%	12.5%	7.9%	10.2%
Profit attributable to owners of parent to revenue	10.3%	8.4%	5.1%	6.2%
EBITDA	1,522	1,426	802	1,124

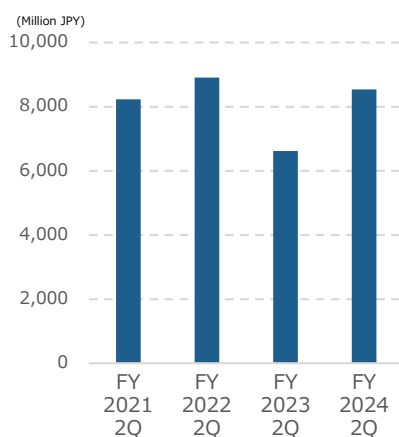
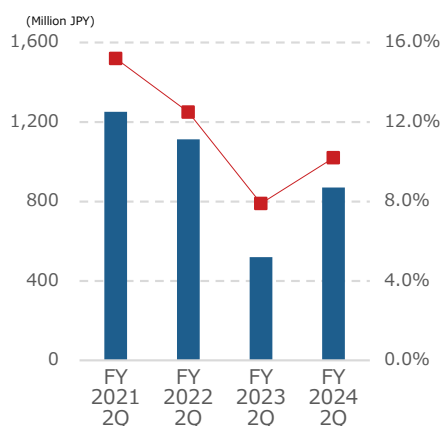
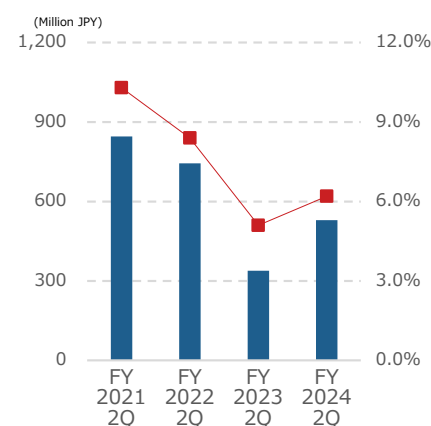
【Second half】

	FY 2021	FY 2022	FY 2023	FY 2024
Revenue	7,831	5,848	6,057	7,458
Operating profit	882	388	180	729
Profit before tax	846	357	156	679
Profit attributable to owners of parent	606	263	70	470
Operating margin to revenues	11.3%	6.6%	3.0%	9.8%
Profit attributable to owners of parent to revenue	7.7%	4.5%	1.2%	6.3%
EBITDA	1,167	711	509	—

【Full year】

	FY 2021	FY 2022	FY 2023	FY 2024
Revenue	16,063	14,757	12,678	16,000
Operating profit	2,135	1,501	700	1,600
Profit before tax	2,063	1,434	652	1,494
Profit attributable to owners of parent	1,452	1,007	409	1,000
Operating margin to revenues	13.3%	10.2%	5.5%	10.0%
Profit attributable to owners of parent to revenue	9.0%	6.8%	3.2%	6.3%
EBITDA	2,689	2,137	1,311	2,300

Revenue

Operating profit
Operating margin to revenueProfit
Profit attributable to owners
of parent to revenue

【First half】

	(Million JPY)			
	FY 2021	FY 2022	FY 2023	FY 2024
Temporary Materials Division	6,422	6,165	4,834	6,818
Wedge binding type scaffolding	3,928	3,883	2,465	2,776
Next generation scaffolding	1,012	880	979	852
Installation and rental services			564	2,178
Other temporary materials	1,482	1,401	751	708
Other			72	302
Distribution Equipment Division	1,808	2,743	1,787	1,724

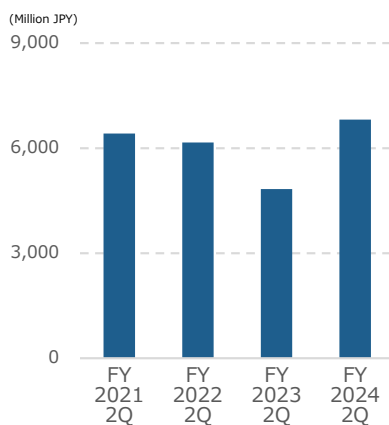
【Second half】

	(Million JPY)			
	FY 2021	FY 2022	FY 2023	FY 2024
Temporary Materials Division	6,003	4,226	4,147	5,340
Wedge binding type scaffolding	3,483	1,982	2,505	—
Next generation scaffolding	1,208	833	455	—
Installation and rental services				—
Other temporary materials	1,311	1,410	1,825	—
Other				—
Distribution Equipment Division	1,829	1,621	1,910	2,118

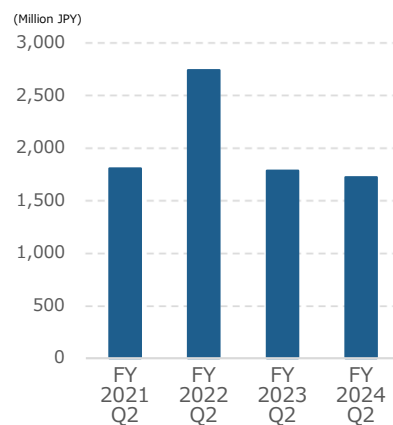
【Full year】

	(Million JPY)			
	FY 2021	FY 2022	FY 2023	FY 2024
Temporary Materials Division	12,425	10,391	8,981	12,158
Wedge binding type scaffolding	7,411	5,866	4,970	—
Next generation scaffolding	2,220	1,713	1,434	—
Installation and rental services				—
Other temporary materials	2,793	2,811	2,576	—
Other				—
Distribution Equipment Division	3,637	4,365	3,697	3,842

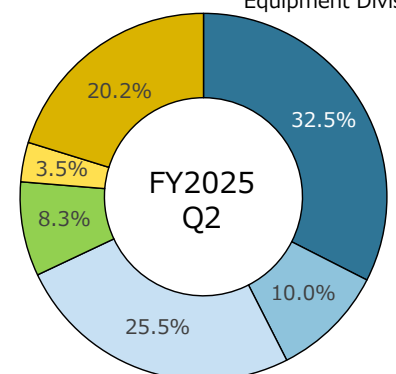
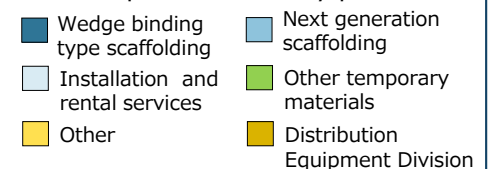
Sales of Temporary Materials Division



Sales of Distribution Equipment Division



Sales composition ratio by products

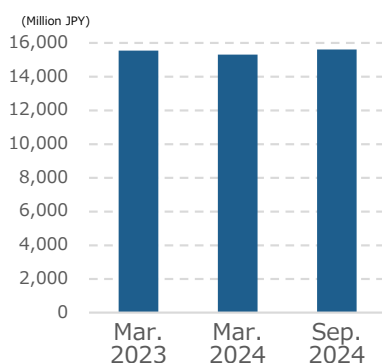


financial highlights

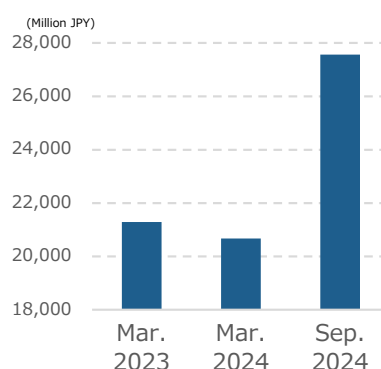
Consolidated Statement of Financial Position (IFRS)

	As of Mar. 31, 2023	As of Mar. 31, 2024	(Million JPY) As of Sep. 30, 2024
Total assets	21,294	20,675	27,566
Current assets	7,962	7,291	8,275
Cash and cash equivalents	2,063	1,843	1,844
Trade and other receivables	2,450	2,225	3,630
Inventories	3,406	3,182	2,720
Other current assets	41	39	79
Non-current assets	13,332	13,384	19,291
Property, plant and equipment	2,403	2,488	4,179
Right-of-use assets	240	204	1,024
Goodwill	9,221	9,221	12,521
Intangible assets	1,387	1,352	1,341
Other non-current assets	79	117	224
Total liabilities and equity	21,294	20,675	27,566
Total non-current liabilities	5,742	5,357	11,949
Current liabilities	5,241	2,943	4,754
Trade and other payables	664	1,045	1,077
Borrowings	4,242	1,490	3,105
Income taxes payable	122	59	129
Other current liabilities	212	347	441
Non-current liabilities	501	2,413	7,195
Borrowings	—	1,963	5,821
Provisions	45	44	97
Other non-current liabilities	455	405	1,276
Total equity	15,552	15,318	15,616
Share capital	153	153	153
Capital surplus	6,918	6,918	6,921
Retained earnings	8,621	8,363	8,671
Treasury shares	△ 151	△ 147	△ 147
Other components of equity	3	22	10
Total equity attributable to owners of pare	15,545	15,310	15,609
Non-controlling interests	6	8	7

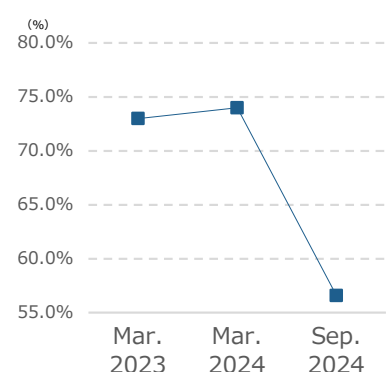
Total equity



Total assets



Equity ratio

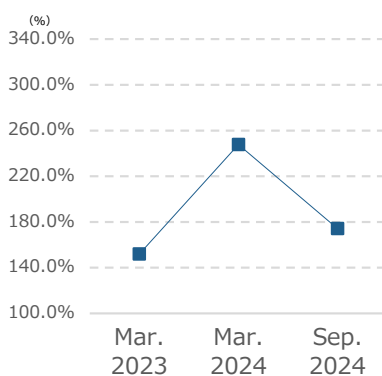


	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Sep. 30, 2024
Equity ratio	73.0%	74.0%	56.6%
Current ratio	151.9%	247.7%	174.1%
Fixed asset ratio	85.8%	87.4%	123.6%
Creditors equity to total assets	36.9%	35.0%	76.5%
Net Debt (Million JPY)	2,178	1,611	7,082
Debt/Equity ratio (times)	0.37	0.35	0.77

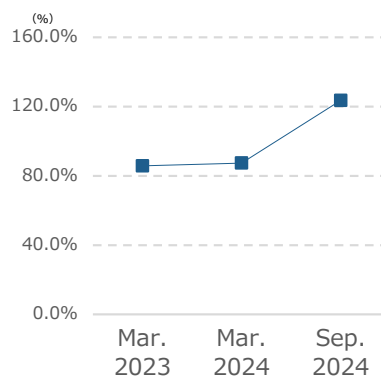
Consolidated Statements of Cash Flow (IFRS)

	FY 2022	FY 2023	(Million JPY) FY 2024 2Q
C/F from operating activities	686	1,973	312
C/F from investing activities	△ 659	△ 626	△ 3,605
Free cash flows	26	1,347	△ 3,293
C/F from financing activities	△ 1,424	△ 1,569	3,295
Cash and cash equivalents at end of period	2,063	1,843	1,844

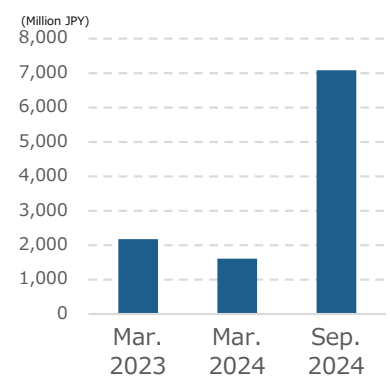
Current ratio



Fixed asset ratio

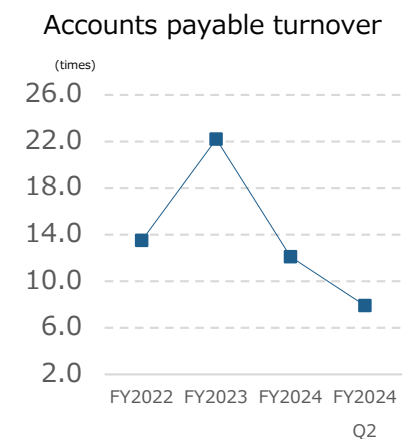
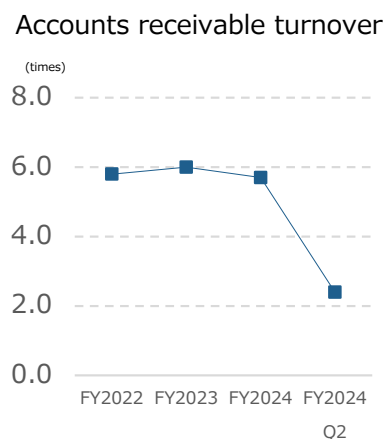
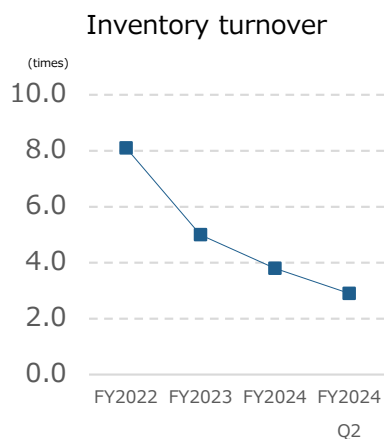
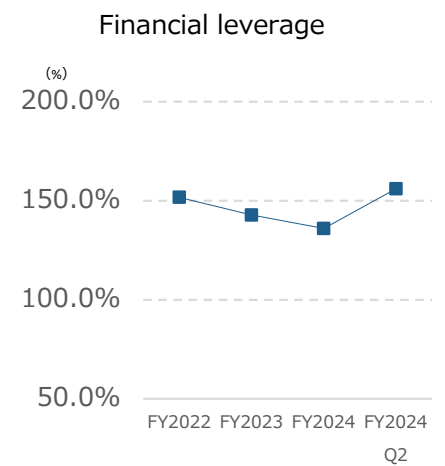
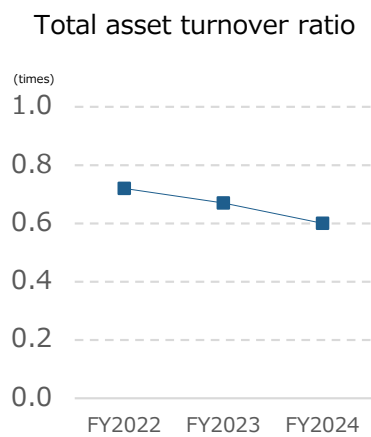
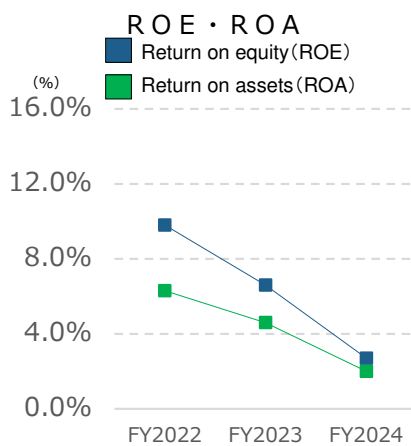


Net debt



Financial Indicators

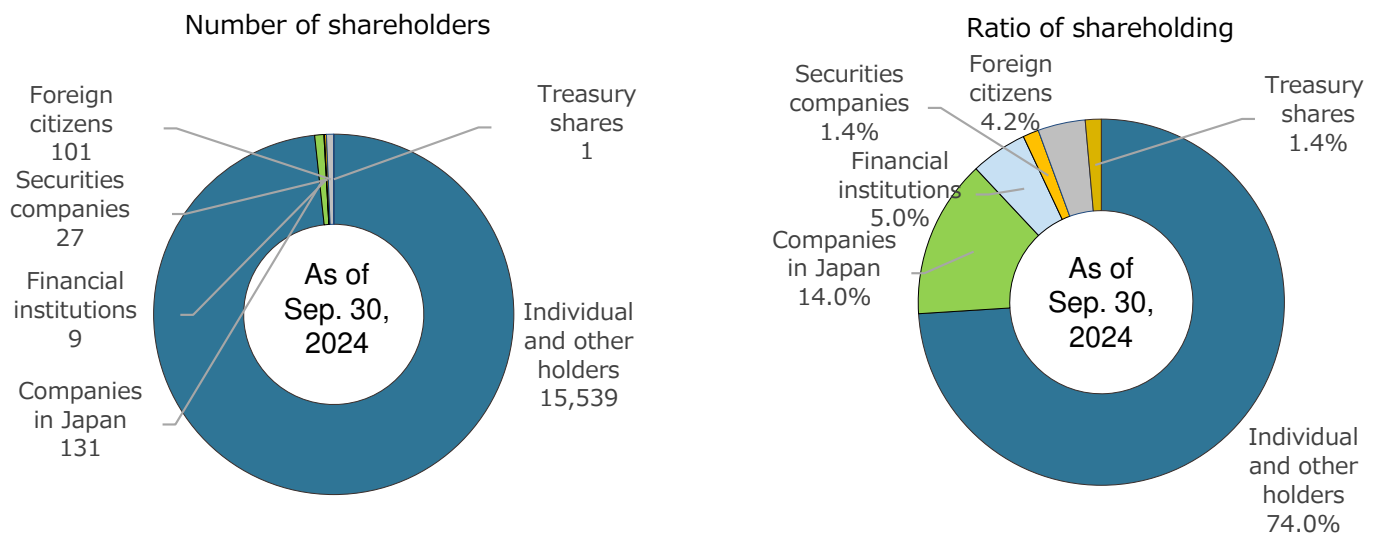
	FY2021	FY2022	FY2023	FY2024 2Q
Capital expenditures(Million JPY)	812	668	626	971
Depreciation(Million JPY)	546	597	592	238
Number of employees	171	179	171	178
Return on equity (ROE)	9.8%	6.6%	2.7%	—
Return on asset (ROA)	6.3%	4.6%	2.0%	—
Ratio of profit attributable to owners of pa	9.0%	6.8%	3.2%	6.2%
Total asset turnover ratio(times)	0.72	0.67	0.60	—
Financial leverage	151.7%	142.8%	136.0%	156.0%
Inventory turnover(times)	8.1	5.0	3.8	2.9
Accounts receivable turnover(times)	5.8	6.0	5.7	2.4
Accounts payable turnover (times)	13.5	22.2	12.1	7.9
Inventory rotation days (days)	44.9	72.6	94.9	63.2
Accounts receivable days (days)	62.7	60.6	64.1	77.8
Accounts payable turnover (days)	27.1	16.4	30.1	23.1
Book value per share (JPY) (BPS)	1,088.87	1,117.56	1,100.69	1,122.23
Earnings per share (JPY) (EPS)	105.36	72.49	29.46	38.19
Dividend per Share (JPY)	43.00	32.00	32.00	16.00
Dividend payout ratio	40.8%	44.1%	108.6%	—



Shareholder Composition

Number of shareholders (people)	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Sep. 30, 2024
Total	17,481	15,803	15,808
Individual and other holders	17,197	15,533	15,539
Companies in Japan	152	139	131
Financial institutions	11	9	9
Securities companies	30	27	27
National government and local public entities	–	–	–
Foreign citizens	90	94	101
Treasury shares	1	1	1

Number of shares (1,000 shares)	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Sep. 30, 2024
Total	14,103	14,103	14,103
Individual and other holders	8,717	9,473	10,432
Companies in Japan	2,310	2,173	1,979
Financial institutions	1,867	1,246	718
Securities companies	474	241	191
National government and local public entities	–	–	–
Foreign citizens	539	773	587
Treasury shares	192	193	193



Market Information

【Construction investments】

	FY2018	FY2019	FY2020	FY2021
Quick Estimate of Construction Investment (100 million JPY)	523,021	528,433	519,845	519,379
New construction works (100 million JPY)	429,629	557,787	528,188	542,266
Maintenance/Repair works (100 million JPY)	167,882	228,718	228,401	242,335
New houses (100 million JPY)	120,442	158,646	150,683	151,736
Reformed houses (100 million JPY)	30,065	45,758	43,865	49,684

Source: Ministry of Land, Infrastructure, Transport and Tourism "Quick Estimate of Construction Investment", "Statistics on Construction Undertaken"

【Market rates of raw materials】

	FY2019	FY2020	FY2021	FY2022
Zinc (yen/kg)	313.3	309.4	419.7	503.8

Source: Mitsui Mining & Smelting Co., Ltd.

	FY2019	FY2020	FY2021	FY2022
Scrap iron (yen/kg)	24.0	29.1	51.9	50.5
Deformed steel bar (yen/kg)	69.8	68.3	90.7	114.3
H section steel (yen/kg)	86.9	79.8	103.7	123.8

Source: Japan Iron And Steel Recycling Institute

	FY2019	FY2020	FY2021	FY2022
Coking coal (1,000 yen/ton)	16.27	11.54	15.92	43.45

Source: Trade Statistics of Japan

<Formula>

- Operating margin to revenue (%) = Operating profit / Revenue
- Profit to revenue (%) = Profit / Revenue
- EBITDA (Million JPY) = Operating profit + Other expense - Other income + Depreciation and amortization
- Equity ratio (%) = Total equity / Total liabilities and equity
- Current ratio (%) = Current asset / Current liabilities
- Fixed asset ratio (%) = Non-current liabilities / Total equity
- Creditors equity to total assets (%) = Total liabilities / Total equity
- Net Debt (Million JPY) = Borrowings - Cash and cash equivalents
- Debt / Equity ratio (times) = Total liabilities / Total equity
- Return on equity = Profit / Average of total equity at the beginning and end of fiscal year
- Return on assets = Profit / Average of total assets at the beginning and end of fiscal year
- Ratio of net profit (%) = Profit / Revenue
- Total asset turnover ratio (times) = Revenue / Average of total assets at the beginning and end of fiscal year
- Financial leverage (%) = Average of total assets at beginning and end of fiscal year / Average of total equity at beginning and end of fiscal year
- Inventory turnover (times) = Revenue / Average of inventory at the beginning and end of fiscal year
- Accounts receivable turnover (times) = Revenue / Trade and other receivables
- Accounts payable turnover (times) = Revenue / Trade and other payables
- Inventory rotation days (days) = Average of inventory at the beginning and end of fiscal year / Revenue
- Accounts receivable days (days) = Average of trade and other receivables at the beginning and end of fiscal year / Revenue
- Accounts payable turnover (days) = Average of trade and other payables at the beginning and end of fiscal year / Revenue
- Book value per share (JPY) = Total equity / Weighed average shares
- Earnings per share (JPY) = Profit / Weighed average shares
- Dividend payout ratio (%) = Cash dividends / Profit

Company Profile

Company outline

Name	Shinwa Co., Ltd.	
Establishment	August 2014 (Founded in August 1979)	
Capital	153 million yen	
Address	30-7 Hiratacho Bushigawa, Kaizu-shi, Gifu 503-0311 Japan	
Stock exchange listing	The Standard Market of Tokyo Stock Exchange and the Premier Market of the Nagoya Stock Exchange	
Code number	3447	
Sales offices · Equipment Center	Tokyo Branch Osaka Branch Nagoya Office Satte Office Fukuoka Branch Nagasaki Branch Tsuchikura Equipment Center Sugito Equipment Center Sagamihara Equipment Center	1-11, Sakuma-cho, Kanda, Chiyoda-ku, Tokyo 1-23-101, Esaka-cho, Suita-shi, Osaka1 2-2-24, Nishiki, Naka-ku, Nagoya-shi, Aichi 4-5-8, Higashi, Satte-shi, Saitama 228-3, Ino, Umi-machi, Kasuya-gun, Fukuoka 1910-12, Kuyama-machi, Isahaya-shi, Nagasaki 478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu 39, Hirotonuma, Sugito-cho, Kitakatsushika-gun, Saitama 802-1, Hayamajima, Midori-ku, Sagamihara, Kanagawa
Plant	Kansai Equipment Center Tsuchikura Plant	157-1, Nakagawara-cho, Ikeda-shi, Osaka 478, Aza Ehigashi, Tsuchikura, Hirata-cho, Kaizu-shi, Gifu
Subsidiary · Related company	YAGUMI. Corporation GUANGDONGNISSHIN-CHUANGFU ADVANCED CONSTRUCTION MATERIALS CO., LTD.	68-1 Tenno-nishi, Sotawariden, Kisogawa-cho, Ichinomiya-shi, Aichi No.168-5, North of Yangda Road, Lunjiao, Shunde, Foshan, Guangdong, China

History of Legal Personhood

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Aug. 1979	Shinwa Shoten incorporated to establish Shinwa Co., Ltd.
Feb. 2004	SBI Partners Co., Ltd. absorbs and merges with Shinwa Co., Ltd. through the acquisition of all shares that the founder of Shinwa holds in his company. SBI Partners Co., Ltd. then changes its name to Shinwa Co., Ltd.
Aug. 2006	Cosmetics Global Holdings Japan Co., Ltd. absorbs and merges with Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.
Apr. 2015	River Holdings Co., Ltd. absorbs and merges with its subsidiary ex-Shinwa Co., Ltd. and then changes its name to Shinwa Co., Ltd.

History of Business

Sep. 1977	Shinwa Shoten opened in Hashima-shi, Gifu, to manufacture and sell temporary materials
Dec. 2003	Sale of logistics equipment to auto manufacturers begun to enter into the logistics equipment business
May 2016	Manufacture and sale of next-generation scaffolding "SPS (Silent Power System)" begun
Mar. 2018	Listed on the Second Section of the Tokyo Stock Exchange
Jun. 2018	Listed on the Second Section of the Nagoya Stock Exchange
Mar. 2019	Listed on the First Section of the Tokyo Stock Exchange and Nagoya Stock Exchange
Nov. 2019	Established Guandong Nisshin -chuang fu Advanced Construction Materials Co., Ltd.(joint company)
Apr. 2024	Acquired share of Major scaffolding construction company (Yagumi group)

Contact Information

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